



ASIA
PHILANTHROPY
CIRCLE

APC Philippines Roundtable Dinner

21 Nov 2022 | 6.00 – 9.00 PM
Manila, Chef Jessie @ Rockwell

asiaphilanthropycircle.org



PROGRAMME

Philippines Dinner Roundtable

| | |
|----------------|---|
| 6.00 PM | Arrivals & Reception Drinks |
| 6.30 PM | Welcome & Introductions Rina Lopez, Host and APC Board Member |
| 6.40 PM | Introduction to Asia Philanthropy Circle Laurence Lien, Chairman and Co-Founder, APC |
| | Launch: Future of Asian Philanthropy Reports Stacey Choe, COO, Asia Philanthropy Circle |
| 7.00 PM | Sharing Session: Early Childhood Development in the Philippines Rina Lopez |
| 7.30 PM | Dinner and Discussion |
| 9.00 PM | Event Ends |



A platform by philanthropists for philanthropists

Asia Philanthropy Circle is a peer-to-peer membership-based platform for philanthropists to learn, connect, and collaborate towards advancing a better Asia.

Founded in 2015, APC is a registered charity headquartered in Singapore.



OUR VISION

A better Asia through
philanthropy, together.

OUR MISSION

To accelerate private action for the
public good by addressing systemic
challenges through collaborative
philanthropy.



Our Members

APC is home to a diverse network of philanthropists across Asia—across generations and interests, with a shared vision of what philanthropy means to them.

56

Members

13

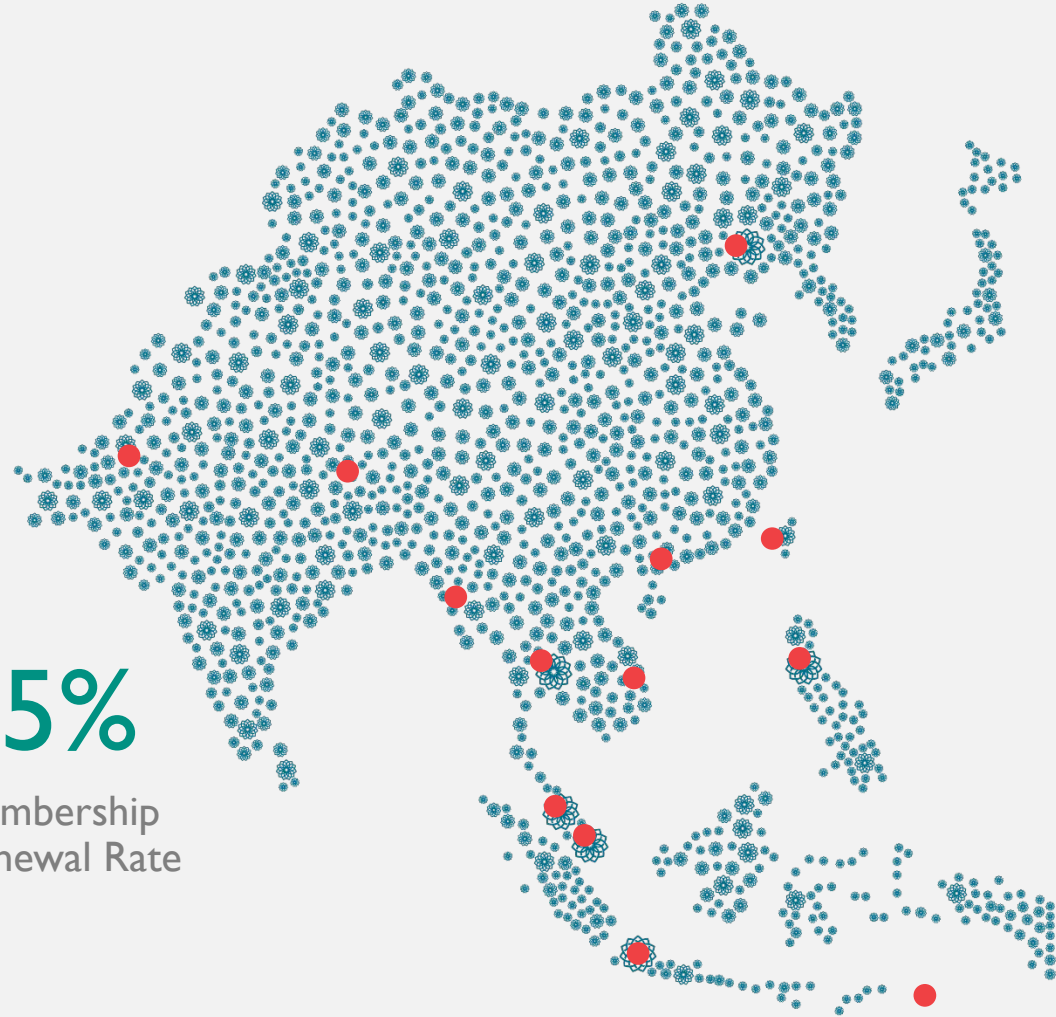
Markets

Over
US \$100B

Combined
Family Wealth

95%

Membership
Renewal Rate



- Australia
- China
- Hong Kong
- Indonesia
- Malaysia
- Myanmar
- Nepal
- Pakistan
- Philippines
- Singapore
- Taiwan
- Thailand
- Vietnam



Philanthropists in Asia face unique challenges

Asian philanthropy continues to face the following challenges and constraints towards achieving meaningful impact.



A good pipeline of projects and partners continues to be hard to find.

Given finite resources, philanthropists in Asia have difficulty in finding good, ready projects to fund and reliable, trustworthy partners to work with.



No one can solve increasingly complex social problems alone.

Philanthropy tends to work in silos and efforts often lack sustainability.

Philanthropists risk reinventing the wheel, replicating what has already been done elsewhere.



The philanthropy ecosystem in Asia remains underdeveloped.

There is little or no infrastructure in place supporting philanthropists working in Asia, with the level of understanding of the philanthropic space varying across countries in the region.

WHAT APC CAN DO FOR YOU

At the core of our work at APC, we strive to create a more equitable society for all in Asia by applying the core values of inclusivity to all our programming—be it with our community development projects, on-the-ground learning from the beneficiaries, or the user-centric approach we adopt to all our programme designs.

CONVENE

LEARN

EXCHANGE

COLLABORATE



Member
Connections



Expert Series and
Roundtables



Learning Journeys
and Site Visits



Co-funding



Project
Collaboration



Thought
Leadership,
Research, and
Advocacy



What collaboration looks like at APC

Every philanthropist has different priorities—and different levels of involvement.

Whether it's to learn best-in-class models of work or to find other projects to co-fund, APC offers its members different ways to collaborate and grow impact.



Exchange Knowledge

Members meet experts and fellow philanthropists to share ideas, projects, and best practices to learn from one another



Annual
venn



Roundtables
& Expert
Series



Learning
Journeys &
Site Visits



Coordinate Action

Members come together to align or pool funding for causes, but retain individual decision-making rights



Mental Health
Action Group



APC Climate
Collective



Philippines Early
Childhood
Development Pilot



Co-fund Initiatives

Members pool funds to jointly invest in or support existing initiatives



Myanmar
Community
Development
Fund



Calls for
Collaboration



COVAX AMC



Co-create Initiatives

Members invest in new initiatives developed together with the APC Team, with shared decision-making and collaboration on programme design



School
Leadership
Development



Employer
Certification
Scheme



Assisted Living
Facility Pilot



Regional Early Childhood Development (ECD) Research

This regional study will map parenting and early learning models and identify effective approaches to ECD in the Philippines, Indonesia, Singapore, and China.



School Leadership Development: Global School Leaders (GSL)

APC launched **PEMIMPIN** (2018) in Malaysia, and the Indonesia Principals' Academy, also known as **INSPIRASI** (2019), to target the development of school leadership as critical factors for the long-term success of schools.

RAFI is now working with GSL to start a similar model in the Philippines.



Country Update in Singapore

15 Jul 2022

Hinrich Foundation hosted a session in Singapore where PH country rep shared about what the elections meant for the Philippines's social sector, as well as potential areas the sector can focus on. The session also included a discussion on challenges the Philippines's social sector might experience post-elections.



ECD Multi-sectoral Symposium

24 Nov 2022

In celebration of National Children's Month, APC Philippine Members in partnership with the Philippine Early Child Care Development Council will bring together policymakers, NGOs and private sector to discuss best practices, multi-sectoral partnerships and child-centered policies with a special focus on Mental Health. CEI will also present on the APC-ECD regional research.



Finding New Ways to Give

7 Dec 2022

BDO, the largest retail bank in the Philippines, has invited APC Co-Founder and Founding CEO, Laurence Lien, to speak at an exclusive event for their Private Bank clients. Laurence will speak about the work of Lien Foundation, APC and present the APC Philanthropy Guide book.



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APC Highlights from 2022



Launch of APC Climate Collective



Learning Journey to Europe



Launch of Transnational Giving Asia Report: Unlocking Cross-Border Philanthropy



APC Philanthropy Guide Workshops



Resumption of in-person Country Roundtables
(Indonesia, Thailand, Malaysia, Vietnam, Philippines)



Dialogue with Mark Suzman, CEO of BMGF



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Asia Community Foundation

An organisation that will enable donors to give more **effectively, efficiently, and safely** within Asia through a **seamless process** on a digital platform – with the **guidance of qualified philanthropic experts** and local ground intelligence from different countries.

Over the last few years, the opportunity has grown:

Identified Opportunity



Many family offices are being set up in Singapore with **400 new offices** in 2020 and **close to 1,000** in 2021, with this number expected to grow



Most have expressed the **desire** to do **more philanthropy** and a **need for guidance**



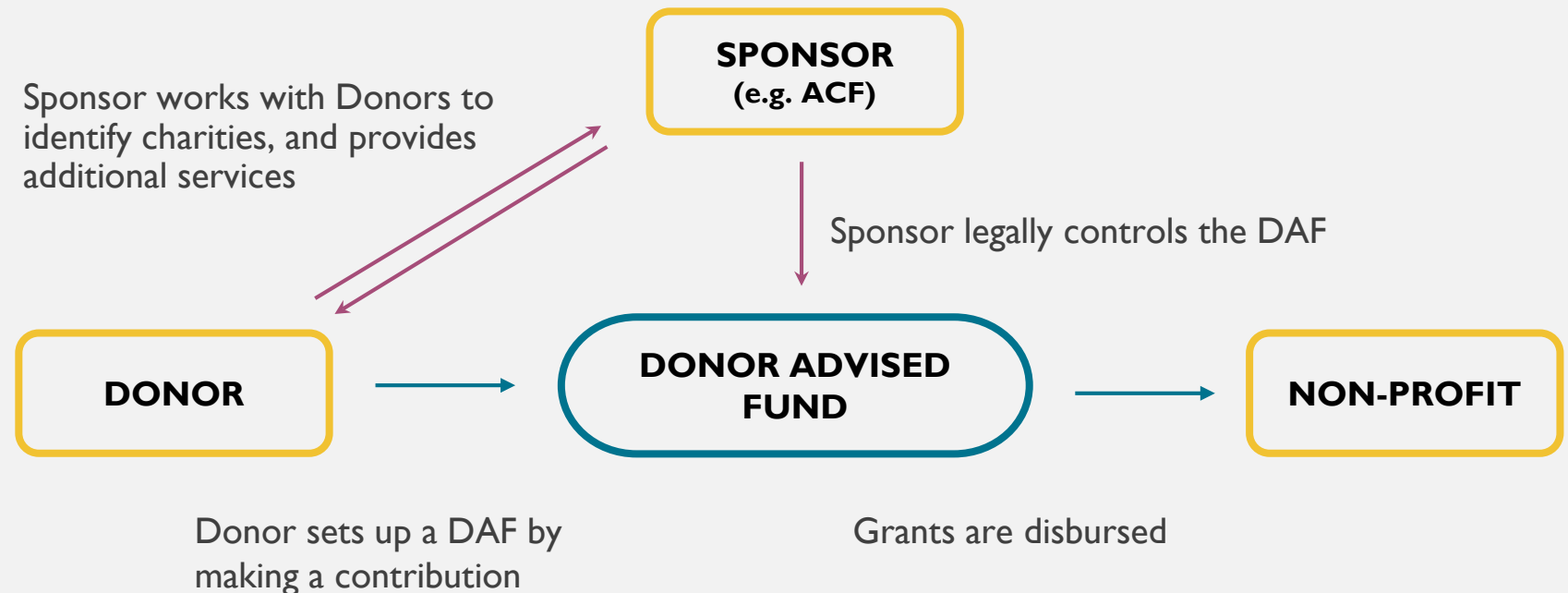
Both giver and recipient lack **proper governance, transparency, and accountability** for giving, especially for cross-border, to be **secure and efficient**

Identified Solution

Donor Advised Funds (DAFs)

DAFs are a **philanthropic giving vehicle** administered by a sponsoring organization. In establishing and funding a DAF, donors make contributions to the sponsor, which then issues grants from those funds to other charitable organizations per donor recommendations.

As ACF's grantees will be spread out across Asia, donors' contributions will not be tax deductible in Singapore.



DAFs vs Private Foundations



DAFs

vs



Private Foundations

Reach of Donation

Wider reach of giving due to access to network of NPO and programmes, as well as expertise

Narrower scope of giving due to high resource-intensive nature (e.g. due diligence)

Level of Customisability

High level of customizability with regards to grant management, and monitoring and evaluation

High level of customizability to founder's purpose and needs

Donor Control

Less donor control over assets and administrative aspects of grantmaking

High donor control over assets and grantmaking (including administrative aspects)

Costs

Less start-up, legal, and requirement costs as the bulk of the cost is borne by the organization and not the donor

Higher start-up costs due to involvement required from the founder and advisors to set up and maintain the foundation

About ACF

In addition to the creation of DAFs, ACF aims to facilitate giving in Asia with access to professional advisors and a community of givers and implementation partners.

GOAL

- To unlock latent giving within Asia, by establishing DAFs for individual and corporate donors
- Host a holistic suite of services from start-to-end to facilitate smooth cross-border giving

VISION

To **enable Asian generosity** by bridging donors to charities in Asia with customised giving plans to ensure effective grant making and maximising impact

Expected soft launch at end of 2022



Unique Benefits of DAFs in ACF



Learn more about
philanthropy in Asia from
a wider community of
givers



Track and view grant
progress and
reporting



Access to
professional
grantmaking expertise



Access to a catalogue of
charities that are
thoroughly vetted



Work together to build
capacity of charities



Maximize impact through
co-funding common
initiatives



NEXT STEPS



Recommend Donors

Enable Asian generosity with ACF by recommending donors to us, in order to grow ACF's donor network



Recommend Charities

Enable Asian charities access to a wider range of donors by recommending them to the ACF team to become part of ACF's charity network



Access ACF Services

Grow your impact by creating a **DAF account** with us and/or accessing our **Advisory Services** ranging from management of funds to strategic giving

UPCOMING

APC Events

Q4 / 2022

Multi-sectoral Online Symposium on Early Childhood

24 Nov 2022 | 9am – 12pm



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2023



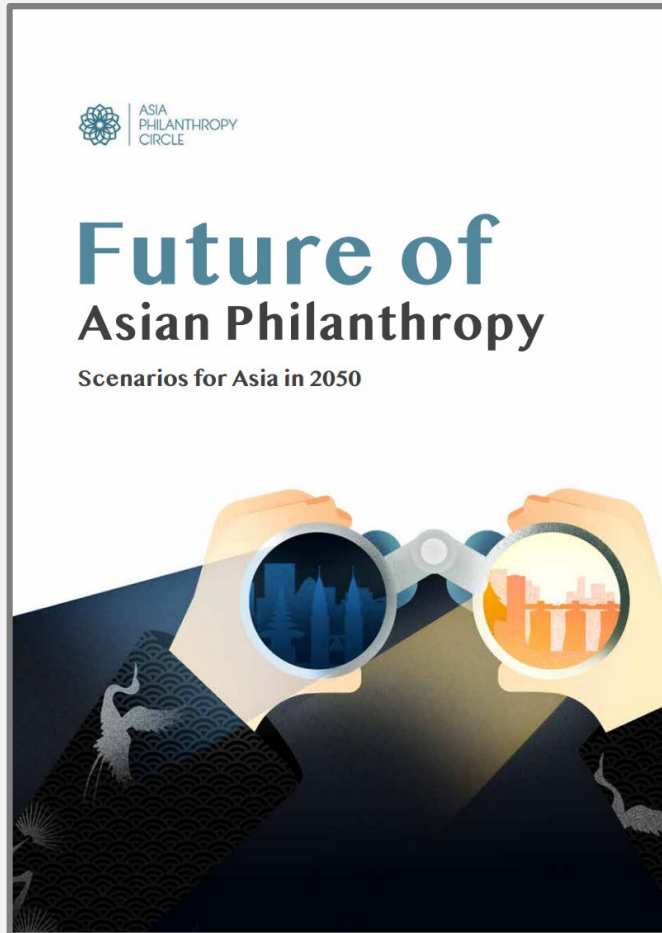
India Learning Journey

16-22 April (TBC)

Delhi, Bangalore, Jaipur

*In Collaboration with Bill & Melinda Gates
Foundation*

- Meet with leading local philanthropists, including: **Rohini Nilekani**, **Ashish Dhawan**, and more to deep dive into their personal journeys
- Site visits to Barefoot College, Sankara Eye Hospital, Sewa Bharat & Piramal Foundation



Future of Asian Philanthropy: Scenarios for Asia in 2050

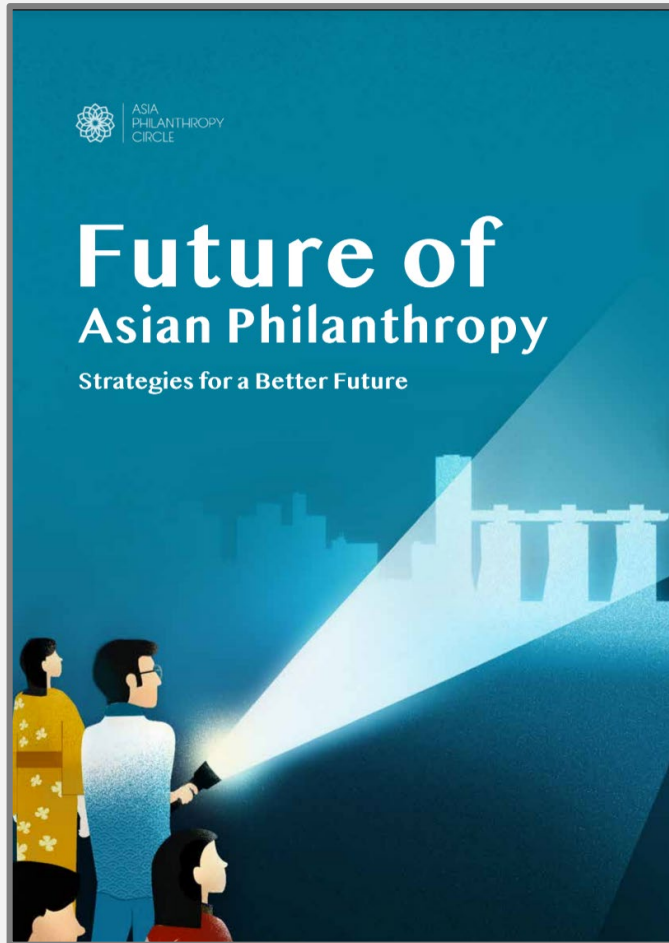
What might Asia look like in 2050?

Four Future Scenarios:

- Asia, Inc
- Bossy State
- Land Mine
- Social Renaissance

Other components to look forward to:

- **Pathways to 2050:** imagined timelines of how the futures would develop
- **Point-of-Views:** narratives of what life would be like for someone
- **Wild Cards:** other potential “black swans” to consider



Future of Asian Philanthropy: Strategies for a Better Future

What can philanthropy do today to shape Asia?

Key components:

- Recommendations based on the driving forces
- Supporting strategies, proposed activities, and reference examples
- Application framework to contextualise findings to you

Based on:

- Workshop of ~30 philanthropy practitioners and thought leaders
- Thought partnership with The Bridgespan Group

Recommendations: Future-based Strategies

Driving Force 1: **State Perception of Itself**

Philanthropy should find a complementary role as a collaborator, rather than a competitor, to enhance the government's own role within a diverse society.

Driving Force 2: **Attitudes towards Wealth Inequality**

Philanthropy should address inequality by bridging societal divides and demonstrating the value of an equal society.

Driving Force 3: **Extent of Societal Cooperation**

Philanthropy should leverage its unique proximity to government, business, and the community to bring people to the table and leverage its resources through collaboration.

Philanthropy Practices

Philanthropy should promote guiding principles for wider adoption by philanthropists, while also continuing to reflect on and refine these principles.

Next Steps – into the Future

How can we transform this project into tangible action and outcomes?

- 1 Forming country action groups to contextualise findings and identify key leverage points
- 2 Application framework within report for individual reflection and takeaways
- 3 Continued conversation with stakeholders and contributors



Philippines Country Strategy?

How can we learnings from these reports and apply them to the Philippines?



- 1 Are there specific areas that you think philanthropy should convene around and support for strategic change?
- 2 How APC can support:
 - We can be a neutral convenor
 - Bring in case studies and examples from other countries
 - Provide international expertise and facilitation
- 3 Form country action groups to contextualise findings and identify key leverage points?



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SHARING SESSION

Early Childhood Development in the Philippines



Rina Lopez
President, Knowledge Channel Foundation
APC Board Member

asiaphilanthropycircle.org





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Thank You

Asia Philanthropy
Circle

352 Tanglin Road, #01-07
Tanglin International Centre
Singapore 247671

Tel: +65 64710107
Email: office@asiaphilanthropycircle.org

asiaphilanthropycircle.org

